



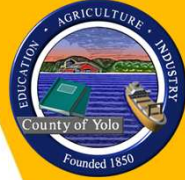
Revenue Generation Ad Hoc Subcommittee Update

**Yolo County Administrator's Office
May 5, 2026**



Overview

1. Near Term Efforts
2. Potential TOT Increase
3. Longer Term Efforts
4. Next Steps



Near Term Efforts

- **ERAF Fix**

- Approximately \$3m annually
- Sen. Cabaldon has submitted budget policy request

- **Potential Transient Occupancy Tax Increase (TOT)**

- Tax on lodging night stays of a 30-day duration or less
- Current Yolo TOT rate is 8%; surrounding jurisdictions at 12%
- Increase from 8% to 12% estimated to generate additional \$250k annually
- Requires ballot measure, staff can return at 5/26 BOS meeting with amended ordinance, if directed; 6/23 is last meeting before ballot deadline

- **Review of Restricted Fund Balances**

Jurisdiction	TOT Rate
Yolo (Unincorporated)	8%
Sacramento (Unincorporated)	12%
Davis	12%
West Sacramento	12%
Winters	12%
Woodland	10%



Longer Term Efforts

- **Sales Tax Measure**

- 1% increase unincorporated area only- \$6m
- 1% increase countywide- \$40m-\$50m
- Countywide increase would require legislation to raise the statutory 2% local sales tax cap

- **Juvenile Hall Population and Utilization Analysis (expansion)**

- **Increase Medi-Cal Billing**

- Staff will return at later date with a specific presentation on the issue



Next Steps

- Board feedback on potential TOT measure in November 2026
- Return with amended TOT ordinance at 5/26 meeting, pending Board feedback